

NOCCI NEWSLETTER



Volume 10

October /November 2011

Northern Cape Chamber of Commerce & Industry Upington

NOCCI Ladies Day a "Rip Roaring" Success

On October the 28th 2011 160 ladies packed the hall of the AGS church to spend a morning with beauty guru Johan Nortje.

to stay how she should wear her hair, what her best colours were and what style of clothing suited her shape best.

NOCCI would like to take this opportunity to thank Johan yet again for a truly memorable day.

After an absence of 20 years Johan had the ladies hanging off his every word. He took 3 basically beautiful women and turned them into 3 stunningly beautiful women, using



Johan and his 3 beautiful models. Esmaralda, Lyndell and Frannie

colour ; a good hair style and the

correct basic shape for each woman.

After the show he told each lady who wanted

Needless to say almost every lady stood in line to find out how to make the best of herself .

A big thank you must go to our sponsors: CAPITEC BANK.

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OWK;

SAD;

MAZE FASHIONS; HAIR.COM; &

FRANK SWEIGELAAR PRODUCTIONS

There is a DVD of the proceedings for sale.

NOCCI GALA EVENING A VERY STYLISH AFFAIR

A big thank you to all the Nocchi members who attended the Gala evening on Wednesday the 9th November 2011.

The dinner was held at **BEZALEL** Wine Estate and Lauren Bezuidenhout out did herself to provide a stunning and stylish affair.

Her food was delicious and beautifully pre-

sented, Thank you.

Mr. Bill Brown CEO of SPAR western Cape and Namibia was an entertaining speaker, ideal for the festive theme of the evening.

NOCCI would like to thank

OWK for the delicious wines served at the dinner and to **Airlink** for sponsoring Mr. Brown's

ticket.



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OWK

THANK YOU FOR
THE WINES WE
ENJOYED AT THE
GALA EVENING

WATCH OUT FOR CELL PHONE BANKING FRAUDSTERS



Please take note, I received this e-mail from a friend and thought it was worth passing on to members.

and then finishing off by asking what kind of phone are you using

(Random Verification Numbers) from your bank and have access to your bank accounts.

Nayo-ke le internet and cell-phone banking! Be very careful guys.....

The fraudsters will then contact your cell phone provider and perform a SIM-swap,

By the time you realise that your cell phone number is not working, your money will be out of your account!

The scam goes as follows:

The fraudsters will then be able to receive OTP's (One Time Pins) and/or RVN's

Please forward this as it could just save someone's money in

By the time you realise that your cell phone number is not working, your money will be out of your account

You will receive an SMS from a number similar as the one that you get bank notifications from. The SMS will indicate a problem on your account and a 'consultant' will contact you. When the 'consultant' contacts you, he/she will start confirming all your details:

>Account number



Nocci meets with Eskom & Urban Economists.



Ms. Elena Broughton from URBAN-ECON development Economists and a group of ESKOM officials met with // Khara Hais & organized business on a fact finding mission . Their brief was to discover the capacity of Upington's infra structure and ability to deliver

certain supplies that will be needed to develop the Solar Park. The meeting went well and

NOCCI supplied Ms. Broughton with a list of our members.



Report on the AHI/NOCCI//Khara Hais SLGP programme.

At the beginning of October NOCCI became part of a “**Strengthening Local governance programme**”, in collaboration with AHI, Department of Cooperative Governance & Traditional Affairs (CoGTA) the National Treasury, South African Government Association (SALGA) and the German Agency for Development Cooperation (GIZ). The objective of SLGP is to strengthen and improve the institutional framework conditions and functional preconditions for capable and cooperative local governance. SLGP provides support and technical assistance for capacity development together with and to the advantage of selected national and municipal partners. One town in every province has been chosen to participate in this programme, and because of Prof. Stef Coetzee’s close ties to Upington, we have been chosen as the town in the Northern Cape to benefit from the project. On the 3rd October, Prof. Stef Coetzee from AHI; Josef Neumeier formerly of GIZ now AHI and Faith Lawrence from GIZ visited Upington to explain the workings of the SLGP, and how Upington can benefit from the project. SLGP provides support and technical assistance for capacity development together with and to the advantage of selected national and municipal partners. The aim of the project is to promote and develop innovative partnerships between the municipality the private sector and civil society.

The group look at creating a better flow of understanding and cooperation between the formal and non formal sectors. The town of Upington and //Khara Hais Local Municipality is one of 6 partnering municipalities of the Small Towns Development Initiative (STDI). The STDI is a collaborative national effort between the Department of Cooperative Governance and Traditional Affairs, the AHI, IDASA and is supported by German Development Cooperation, with clear links to the local and regional sphere. It is aimed at supporting strategic economic development work and cooperation between local government and local business chambers located in specific small towns. The expected outcome of this partnership initiative includes improved collaboration and dialogue between private and public stakeholders in selected towns, the identification of catalytic projects, the development of a shared and common vision for the local area, the promotion of local leadership and the sharing of learning and knowledge.

Over the past year considerable effort has gone into strengthening municipal- business relations. The municipality under the guidance of the Municipal Manager and it’s LED team have identified a number of strategic support areas needed in order fully unlock the economic potential of the area. These economic pillars included: the solar energy project; Tourism, Agriculture; Youth Development; An Electronic Hub; the creation of a Special economic zone for Upington; Safety and Security. These sectors serve as the current backbone of the Khara Hais local economy. While regular communication does take place between the municipality and organised business in the area, stakeholders agree that much more could be done to foster improved cooperation across the different business communities and the municipality but also with the non-formal black business community in particular. Since very limited information exists on the context of non-formal business activity in the Khara Hais LM and in Upington in particular, and since formal business chambers and the municipality are keen to establish strategic linkages with the non-formal sector so that together a united approach could be taken towards improving the socio- economic environment of Upington, a project which would address this information and cooperation challenge has been identified. It is with this in mind that the GIZ Strengthening Local Governance Programme seeks to collaborate with a competent service provider who could assist with the profiling of the non-formal economy and support the existing business associations with improving their cooperation and collaboration with the Local Municipality. They have a colleague in mind for the task.

The objective of this assignment is multi-fold:

1. Assist the Khara Hais Local Municipality with the profiling of the non formal sector and make recommendations on how to constructively collaborate with the non-formal sector in economic development planning and project implementation. This profile will ensure that there is a clear understanding of the scope of economic activity in the area and will also provide more information on the level of association taking place and the different interests being played out in the local economy of the municipality.
2. Prepare and co-facilitate an Upington Business Forum Bosberaad where historical economic challenges are acknowledged, issues of common concern across the business community are addressed, and a roadmap for the way forward for improved business-municipal relations is identified. Assist the Local Business Community with the planning, management and execution of the Upington Business Week by ensuring constructive inclusion of the black business community and the non-formal sector in particular. This event is aimed at show-casing Upington as a preferred business destination and is aimed at:
 - Encouraging investors to invest in existing and new business ventures in the town
 - Facilitating linkages between local national, international and business opportunities in the area

- Promoting job creation and ensuring the inclusion of disadvantaged communities in the promotion of town.
 - Initiating a business- mentoring approach that will ensure the improvement and expansion of emerging businesses
3. Encouraging established businesses to offer training and support to emerging entrepreneurs.
 4. Document the Bosberaad and Business Week as innovative instruments of dialogue and cooperation aimed at bringing together divergent partners under a common developmental theme.

They hope to achieve the following from the above assistance:

- A more cohesive municipal support approach to non formal sector in the Khara Hais Local Municipality.
- Non formal and formal sector Stakeholders will be well informed on municipal by-laws and legislation but also on how to access government incentives and support.
- Historical conflict between the different business communities is mediated.
- Improved stakeholder engagement in municipal affairs is institutionalised especially in the area of local economic development and economic development incentives.
- A successful and inclusive Upington Business Week and the formalisation of institutional arrangements to ensure continued cooperation between the municipality and the local business community.
- The development and documenting of a business-government bridge-building developmental instrument which could be packaged and replicated in similarly profiled areas.

In order for them to achieve these goals there are certain deep seated issues between all 3 parties which need to be addressed.

There needs to be a mind shift on the part of all stakeholders in their perception of each other. Prof Stef would like to address these issues at a Bosberaad attended by all three parties, where important differences can be discussed and resolved.

The formation of a united business forum which will include all 3 business chambers where issues of common concern can be discussed and decided upon. Prof Stef says the country is in for leaner times so the creation of a forum which can work harmoniously to lift Upington's economy is crucial.

Stef said that NOCCI needs to undergo a transformation and mind shift. The committee must become more involved to really take the chamber to the next level.

On day 2 of the workshop the formation of pillar projects were discussed. These were **Development of the Youth.**

There is an alarming amount of unemployed youth on our streets. They have left school and due to lack of tertiary education are unable to find suitable employment. These children are a potentially ticking time bomb, because without work they cannot support themselves. This is placing a huge burden on the state and it is increasing the crime rate. We need to find ways to help these children develop and become useful members of society.

A way in which this could be done is to develop a mentoring programme with organised business. Training sessions must be held on a regular basis in conjunction with Business and educational institutions, to teach the unemployed basic skills to help themselves. The development of a "Beehive" will go a long way in assisting young entrepreneurs to develop their full potential. A subcommittee was created with members from //Khara Hais and NOCCI.

Tourism was discussed as another potential pillar project. Not enough is being done to promote and develop Tourism in Upington, especially "township tourism".

The meeting discussed various forms of tourism that could be introduced into the area such as Agri tourism. Developing the river frontage; medical tourism; improving our museum. The SLGP have a lot of experience in assisting the development of such projects. Once again a subcommittee of business and government was formed. SLGP will facilitate but stakeholders must carry out the suggestions themselves.

Agriculture. Agriculture is the backbone of Upington's economy at the moment but there is room for improvement and a need to assist emerging farmers to learn the skills to help themselves.

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Solar Energy. Solar energy and its spin offs are our future. There is slow but positive progress on the municipal initiative – Klipkraal. MM is busy “ironing out “ a few issues with National government, but these are not insurmountable and Mr. Zuma will be anxious to have a positive report to deliver to KOP17 in Durban in November. The size of the proposed solar park is 5000mw at a cost of R200billion.

Safety and security is also of huge concern. We need to keep are streets safe and crime down in order to attract any new business to the area. A subcommittee of NOCCI and //Khara Hais members has also been set up.

As you can see this is a huge project and is going to need the dedication and commitment of all of our members if we have any hope of succeeding.

Stef and his team left feeling very positive about our first round of discussions and will be returning in November.

Prof is retiring as CEO of AHI at the end of the year, so we as NOCCI will have to assist in any way we can to keep him on the team as AHI will no longer sponsor his visits. I would like to appeal to all to help me to get his transport costs for meetings paid. Fortunately Frik is happy to host his brother for every visit, so accommodation will not be a problem.

I think that we are in the unique opportunity of having a man of his stature and experience willing to help us transform and develop our chamber into the meaningful organisation it should be.



NOCCI Giggles





Batting for business: November 2011

October was a busy month for the South African Chamber of Commerce and Industry (SACCI). On 3 and 4 October SACCI held its annual conference at the Sandton Convention Centre. The Minister of Finance, Mr Pravin Gordhan, gave the keynote speech at the gala event and various speakers ranging from business, government and civil society gave fresh insights into the South African economy during the conference session on Tuesday. Both days were well attended by Members, and representatives of business, government and the media.

The SACCI offices also had to evacuate during the month due to a collapsed roof of the first floor. Luckily no one was seriously hurt and SACCI was able to move into a temporary office within a few days of incident.

Apart from the annual conference, SACCI also participated in a number of events and commented on various policies or pieces of legislation.

Climate Change White Paper

SACCI highlighted that the success of the South African initiative for climate change mitigation is wholly dependent on cooperation between government and business and while a behavioural change to energy usage may be necessary in some parts of the business community, government needs to recognise that such a change must be realistic to businesses and not destructive to job creation or economic activity.

Therefore SACCI raised a number of issues including:

- The lack of clarity in some policies
- The alignment of the strategy with other initiatives like the NGP and IPAP2
- Increased cost of doing business
- The proposed instruments, including carbon budgeting and carbon taxes.

Readers will remember that comments on carbon taxes were submitted and a presentation made to the National Treasury earlier this year.

Spatial Planning and Land Use Management Bill (SPLUMB)

The Spatial Planning and Land Use Management Bill (SPLUMB) is currently in NEDLAC. The issues on the table currently deal with procedural matters, but negotiations on substance will commence shortly.

SACCI is currently involved in formulating a business position for the negotiations.

Skills Development Amendment Bill

The original Skills Development Act of 1998 introduced Sector Education and Training Authorities (SETA's) which replaced the traditional apprentice system in South Africa. Through prior consultation with members and interested parties, it has become clear that the current SETA system is dysfunctional and in need of urgent amendment or complete revision.

Although the amendments deal mostly with administrative issues relating to the transfer to the Department of Higher Education and Training and other obsolete parts of the legislation, the introduction of an Accounting Authority for each SETA may present a significant operational change to the management of the SETA system.

The Accounting Authorities may help in resolving long-standing issues of non-payment and bureaucratic inefficiencies. As such, SACCI welcomes this inclusionary initiative by the Minister, subject to receiving extensive clarity on the general powers of the Accounting Authority, and specifically related to its oversight over the CEO and usage of funds. Specifically, clarity is sought on the powers of the Accounting Authority in awarding National Skills Development (NSA) moneys.

In addition to the SACCI annual Convention, the following events were also attended.

Conference on Business Development for Small to Medium Sized Enterprises (SMME's)

The South African Chamber of Commerce and Industry (SACCI) are pleased to have been part of the Roodepoort Chamber of Commerce and Industry (ROCCI) conference on Business Development for Small to Medium Sized Enterprises (SMME's). SACCI representatives and attendees to the conference thoroughly enjoyed the presentations by the various experts on SMME development. SACCI would like to congratulate ROCCI on the successful convention it organized and the valuable insights it provided.

Intellectual Property Rights (IPR) Indaba

The Free Market Foundation (FMF) held an Intellectual Property Rights (IPR) Indaba at the FNB Conference and Learning Centre on Thursday 20 October. The theme of the Indaba was *Innovation for accelerated growth*.

TIPS & World Bank Conference on Job Creation

Trade and Industrial Policy Strategies (TIPS) and the World Bank Conference jointly hosted a conference themed Improving Competitiveness for Job Creation at the Development Bank of Southern Africa (DBSA) on Thursday 27 October. The subject fields of Technology, Access to Finance and Industrial Policy was discussed in relation to competition and job creation.

New actors in Africa: How is their entry affecting the continent's relations with the EU?

A policy dialogue organised by the South African Institute of International Affairs and the European Centre for Development Policy Management

The discussion centred on:

- ☑ the role of emerging and established powers in Africa,
- ☑ Regional integration and infrastructure
- ☑ Natural resource management and the environment

A circular about this event was distributed post the event.

BUSA and NEDLAC

SACCI is also continuously involved in Nedlac and BUSA processes, with participation in various task teams and Business Causes.

In Nedlac, SACCI took part in the Special Task Team for Spatial Planning and Land Use Management, negotiating the SPLUM Bill.

BUSA participation included

- ☑ Manufacturing task team
- ☑ Climate Change Task Team

MTBPS

SACCI commented significantly through the media on the Minister of Finance's Medium Term Budget Policy Statement. The press releases are on the SACCI website.

Finally, SACCI would like to congratulate the South African team on the victory in Cape Town and wish the Proteas well in the rest of the current test series against the old nemesis, Australia.



The elephant in the room

By Cees Bruggeman from FNB

No, this is not about Europe, even if it has its own circus troupe of bull elephants crowding too many smoke-filled rooms.

This is about South Africa.

Last week the National Planning Commission gave us its Vision 2030, a comprehensive work that succeeded in embracing enough of the New Growth Path and industrial policy variants to subdue much potential disagreement.

It thus is a crowning achievement after some sixty years of much diverse intellectual effort to divine what has kept our development subpar and what can be done to accelerate and improve on what has been achieved.

It isn't, though, as if we haven't known for a long time what the shortcomings are.

During the 1950s, 1960s, and 1970s it were especially the English-speaking universities that kept trying to explain where we were erring and what was the better way to go.

As 1980s reform gave way to 1990s breakthroughs, yet more best-practice advice became mobilised as to how South Africa could finally break the limiting moulds of the past and obtain a more balanced and better performing economy fairer to all.

But life is never that simple, now is it?

Over these decades one often heard the phrase that the government of the day needed to have the 'political will' to do the things being proposed in order to achieve the shortcut to outperformance.

This expressed wish for more 'political will' was really shorthand for those in power to accept and follow the well-meant advice being given.

Yet there wasn't at any time these past sixty years a shortage of 'political will'. If anything, there was too much 'political will' geared to achieving what ruling power elites wanted most.

Thus, one should ask at all times what the 'political will' of the moment really desires to achieve. And if this view and its resulting objectives deviate in small or big ways from what best-practice advice will deliver, how can such views be changed (if at all)?

It wasn't, for instance, as if the colonial power (Britain) didn't have a political will during the century that it ruled here. Or that Union governments didn't have specific goals in mind. Or that Verwoerd and his successors didn't know what they were doing while they crafted pure apartheid and its short-lived successor (reform) variants.

They all knew only too well what THEY wanted, even if it took others (and generations) to push them aside and impose their own will rather than 'change' any existing political will.

So when after generations of hard labour, study and learning we have distilled in great detail what should be attempted if we want certain desirous outcomes (creating many opportunities, getting gloriously rich, reducing poverty, addressing many iniquities), we are still confronted by society at large and the political elite speaking on its behalf.

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And what they want ultimately matters most of all.

Here we are invited to think politically correct thought, consult sentiments of 100 years ago, 55 years ago, two years ago, and the outcome of democratic elections since 1994 to fully appreciate the will of the people.

And yet a handful of people are steering the ship of state and it is their will that is paramount in deciding which routes to take and what outcomes to aim for.

It is this condensed political will, well packaged, that needs to be consulted to see whether what is now being proposed economically stands a snowball chance in hell.

Here we discover that society has many wishes, and not only the one of advancing economically as quickly and efficiently as possible.

Politically it is always possible to deny that there may be conflict between various objectives and the ways to achieve them.

It is often considered clever to have it both ways, even though one or many objectives may suffer if too much is attempted at once.

South Africa is essentially addressing the iniquities of the past, forcing change that makes the new outcome more palatable to the population at large.

But such attempts do not necessarily also mean a quick and easy changeover to a much faster rate of development and general progressing.

This will turn out to be the true test of what is now comprehensively on the table once again.

It may be that meritocracy can be restored and vested interests (and not only capital) subdued anew. Plenty of other societies have done so over long time spans.

But political will is mostly a seeking and consolidating of power and shaping things differently from the past, certainly in a country like South Africa today.

This is not an economic objective but a political one. Its full adherence, as seen in the past, can give rise to economic variants far from ideal.

In our case, the full aims of political will as presently constituted may mean that the most passionately cherished economic and social objectives wished by all South Africans may remain out of reach or only partially achieved over much longer timeframes than desired by those now offering advice and those backing it.

This suggests that it isn't so much the Vision 2030 that should be closely studied now, as its distilled wisdom has already travelled far over many generations, incorporating the full spectrum of informed thinking.

The focus really should be on where centralised power rests and on its detailed political desires and will.

For that will determine in our setup what will be done and what won't be done, in turn determining to what extent the country will be allowed to achieve its full economic and human potential as opposed to living out yet another variant of the present political will.

Cees Bruggemans

Chief Economist FNB

Cees@fnb.co.za



APPEAL TO NOCCI MEMBERS FOR ASSISTANCE

Navorsing het getoon dat die Fetale Alkohol Sindroom syfer in die Noord- en Wes-Kaap in die Republiek van Suid-Afrika die hoogste in die wereld is.

Daarom implementeer FASfacts programme en veldtogte om die voorkoms van Fetale Alkohol Sindroom te verminder.

Fetale Alkohol Sindroom (FAS) is n tipiese patroon van fisiese en verstandelike geboortegestremdhede as gevolg van alkoholgebruik deur die swanger vrou.

Die voortgesette fokus van navorsing gedoen in gemeenskappe soos Wellington (Wes-Kaap), De Aar en Upington (Noord-Kaap) het die omvang van die FAS-probleem in Suid-Afrika beklemtoon. Die erns

van die potensiele krisis wat die land in die gesig staar word deur die De Aar-projek geillustreer: FAS kom hier by 122 uit elke 1000 leerders voor, dus 12,2%. Dit is die hoogste voorkoms nog gerapporteer

onder n enkele groep in die wereld. (www.farr-sa.co.za). Die voorkoms van van Fetale Alkohol Blootstelling of "Exposure" (FAE), is altyd baie hoer as die FAS-syfer. In bogenoemde areas selfs tot 5 keer hoer.

Dus is n onbekende getal kinders as gevolg van die moeder se alkoholgebruik reeds voor geboorte aangetas. In sekere hoe risiko areas soveel as 40 – 75%!

"Drinking during pregnancy is linked with disaster – personal disaster for the 'bright-eyed ones,' disaster for their families and their hope for their young, and disaster for ... society as we struggle to pay the huge

Price of this destruction." - Dr. Ann Streissguth, Ph.D.

FAS hou ook direk verband met die hoe voorkoms van ernstige misdaad, HIV/vigs en dwelmverslawing omdat die FAS-kind/volwassene nie drangkontrole het nie. Di twat hulle voel, dit doen hulle.

FAS is ook 100% voorkombaar, maar ongelukkig is FAS ook 100% ongeneeslik.

Nadat verskeie modelle ondersoek is, het FASfacts besluit om van die ervaringsmodel gebruik te maak om die uiters noodsaaklike FAS-boodskap op plaaslike sowel as nasionale vlak aan die volgende groepe in die gemeenskappe

oor te dra:

Graad 6 & 7 leerders: 4 Modules van 1 uur 15minute elk

Graad 10 & 11 leerders: 1 uur Module

Werkende jeug, volwassenes en ouers op plase, in landelike en stadsomgewings, sowel as sjebien eienaars

FAS-raps & FAS-PSA's (bewusmakingsadvertensies) op gemeenskapsradiostasies

Om hierdie FAS-voorkomingsprogramme te implementeer, het FASfacts FINANSIELE ONDERSTEUNING nodig

Enige borgskap of donasie is meer as welkom om die probleem aan te spreek. Bankbesonderhede:

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ACCOMODATION.....ACCOMODATION.....ACCOMODATION



Lavender Cottage available for rental from the 1st December 2011

Lavender cottage will be available for short term or long term rental from the 1st December 2011. This 1 bed-roomed cottage has a lounge ; small kitchenette; and shower. It has secure parking ; FULL DSTV bouquet; and air-conditioning.

Ideal for a business person . Situated in a secluded suburb of Upington and 2 minutes from town.

The cottage is self-catering but laundry can be arranged for long term guests.

Tariff: R500.00 per night

Monthly tariff by arrangement.



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The Executive committee and Staff of Nocci

Would like to wish all its members and their families a very Merry Christmas and a

Prosperous 2012.

Thank you for all your loyal support and generosity during 2011.

Kind regards,

Lesley Nugent ceo Nocci Uppington.

