

NOCCI NEWSLETTER

NOCCI HAS A NEW COMMITTEE

On Friday the 5th March 2011 NOCCI held its AGM.

It was one of the best ever with a good turn out from our members, and 3 wonderful speakers. Mr. Johannes Möller President of Agri. SA gave us a realistic if somewhat "scary" report on the impact of the recent floods and what it will mean to the economy of Upington.

Hannes Combrink Speaker from //Khara Hais Municipality reported to business on current activities at the Municipality, and what developments we can expect in 2011.

Neren Rau SACCI CEO was a memorable speaker He gave us a powerful presentation on SACCI's opinion of this years budget, and he pulled NO punches. It was so refreshing to listen to someone deliver such a fearless speech. In his opinion government is spending too much on social grants, and not enough on making it easier to do business in South Africa.

Our new Executive committee was chosen, and the meeting chose Esmaralda Barnes of ACSA as our new president. Congratulations Esmaralda. Vice president is Christiaan Du Plessis of FAMSAs and Olivia van Wyk from Nedbank is our treasurer.

Additional members: Maria Gouws SPAR: Ronald Isaacs SEDA: Ben Samuels ALL Security: Johan van Niekerk Airlink: Neville Bosman UTI: Uwe Westphaling Northern Cape Solar: Frik Coetzee ABSA : Johan Theron Standard Bank: John Nugent Nugent Optometrists: Edmar Topkin FNB: Lekuka More Becker Bergh & More Attornies.: Jenny van Niekerk OWK.

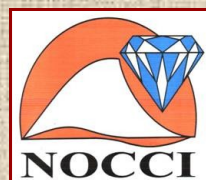
Office Manager: Elsabé Weideman

CEO: Lesley Nugent

This is a great team and I hope we will be taking NOCCI to new heights this year. If the enthusiasm shown at the Bosberaad held on Saturday morning is any indication, we really are in for great things.

Congratulations to the new Executive and thank you for offering up your time and expertise to the community of Upington.

Everyone on this committee gives of their time and expertise for no remuneration, THANK YOU.



NOCCI UPINGTON



Special points of interest:

- > Companies Act Implementation
- > Sector code fronting under surveillance
- > NOCCI's new members
- > Tips from the SAPS
- > Passion for SMME's

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OUR AWARD WINNING PRESIDENT

Esmaralda hails from Pietersburg where she matriculated in 1980. She has been manager of ACSA Upington since 2003. She immediately got involved with the community, and has been an invaluable asset to the town, from assisting the municipality to “fight fires” to making the Khoi-San people her corporate social investment project 2 years in a row. Esmaralda’s door is always open when it comes to supporting the community of Upington. She’s a “hands on gal” and “not getting involved” does not appear in her vocabulary.

This year definitely belongs to Esmaralda. She has won 3 major awards so far, and these do not include the international award for small airports .

Her awards include: NOCCI member of the year;

Volksblad: Noordkaapenaar van die Jaar

PMVR Diamond Award.

Well done Esmaralda. We at NOCCI are so proud of you and the selfless way you give to others. We are honoured to have you as our President this year.

NOCCI THANKS THE VOLKSBLAD .



NOCCI would like to thank the Volksblad for nominating 2 NOCCI members for their NOORDKAAPENAAR Award. Both **Esmaralda Barnes** –Winner of the prestigious award, and **Lesley Nugent**– finalist were very honoured to be chosen.

NOCCI Upington strives to make a difference in the community.

THANKS AGAIN VOLKSBLAD



NOCCI BROCHURE 2011

NOCCI is once again compiling a business brochure for its members.

The idea of the brochure is to inform Upington’s public of what is available in Upington, and to encourage the community to use Upington businesses. “LOCAL IS LEKKER”. Our aim is to publish 5000 booklets in a format which is household friendly; something every household in Upington will have next to their telephone and when they need a service to use the NOCCI Business Brochure.– NOCCI’s way of keeping its members in the forefront.

Lesley will be visiting every member in the month of May and will explain the booklet in more detail, so keep the kettle boiling!



NOCCI GOLFDAY 11TH JUNE 2011

Please diarise the date!

*This event is the best business
networking event of the year.*

We have 2 Airlink tickets again as prizes!

Thank-you Airlink.

To sponsor a hole please contact the NOCCI Office.

Tel: 054-3311009

Sponsorship: Holes 8:10:18 R2500.00

Holes 9&12: R1700.00. All other holes: R1500.00

Putting green: R1700.00/ 1/2 way house: R1500.00

Bar: R3000.00 4ball: R600.00. This includes snacks at 1/2 way house and entry into all lucky draws.





SAPS INFO- PLEASE CIRCULATE

Very important to know for your security at home...

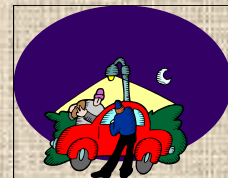
Palisade fencing-A normal car jack is being used to open and thus separate the vertical bars on palisade fencing thus allowing criminals to walk through fencing and remove objects or prepare cars for hijacking.

Electric fencing- It's simple. Take a length of wood with two nails attached, push it through two wires, and violate current is re-directed causing no harm to the criminal but does in fact damage and disable your electric fence which inevitable still cost you in repairs. Another method of deactivation is by jumper cables. Simply redirect current and the result are –No alarm. Sadly in so many instances where people have electric fencing, they don't even activate the fences.

The criminals know this.



To disable a motorized gate-Simply pour petrol over it and set it alight. This allows for the gate to be moved open without too much difficulty and don't be surprised at how easily your car was removed.



The best part of this –The very latest trend is to place a burning CD in an open window of home. The toxic fumes serve to drug the inhabitants. The effects are very deep sleep to awaken a few hours later, feeling very drowsy. Whilst asleep, the criminals have free access and reign to everything in your home. The terrifying part is that you cannot even protect yourself .you simply go to sleep.

It is important that we know how these crimes are committed .**Remember crime is very big business in South Africa. Forewarned is forearmed.**

Message from the CEO of BUSA Mr. Jerry Vilakazi



IGNITING the flame for a higher and inclusive job-rich growth as well as stimulating industrial development - is the vision that we support at BUSA. We are encouraged that this critical economic value is shared by our members, and has reverberated throughout the month of February. In a number of strategic and high level business events; from the Mining Indaba, the State of the Nation Address and more recently the business friendly 2011/2012 National Budget Speech. The theme is to get South Africa out of the morass of unemployment. This vision which business and government are required to cooperate on, needs to be in tandem with building South Africa, whilst intensifying activities to support job creation. This cooperation will ensure that the majority of South Africans share in the prosperity of this country. These are key transformational, social and economic values that we champion here at BUSA. We are particularly pleased that a strong slant has been given by our political leadership to vigorously drive SMME projects. BUSA has also recently begun to put more emphasis in small business, where our President Mrs Futhi Mtoba has taken it as a one of her specific key goals. In support of that, our portfolio of Chambers and Members has also been driving some programs within BUSA to this regard. We are investigating the possibility of signing a Memorandum of Understanding with the South African Local Government Association (Salga), in the area of service delivery and closer PPPs developments, whilst at the same time, exploring ways to vigorously support small businesses and hopefully create jobs.

In February we held our first Management Committee for 2011, where we had the opportunity to consolidate internal issues and get strategic direction for other projects. The New Growth Path will continue to dominate our discussions where we try to craft an approach that will not be ideologically driven, but more pragmatic. We are preparing to make the necessary inputs at the Presidential Business Summit on 10th March.

On 21 February, we held a strategic and high level meeting with the new Minister of Labour, Ms Mildred Oliphant. Business was heartened by the Minister's prompt response to come and meet with us. The BUSA leadership had an opportunity to emphasize their disquiet with the present formulation of the draft labour bills. A strong message was that the bills in their current form will not achieve the national goal of job creation.

On internal matters, BUSA has been going through a few staff changes in the past months. We welcome Coenraad Bezuidenhout who has been appointed Acting Executive Director: Economic Policy. He has moved from our Cape Town Office where he was the Parliamentary Liaison Officer. We also welcome Augustine "Gus" Mandigora who has been appointed as Executive Director – Trade Policy, with effect from 01 March 2011 and Sue Klomp, who has been appointed as PA to the Deputy CEO, Raymond Parsons.

Passion for SMMEs

On 3rd Feb, we convened “ BUSA Workshop to Develop Strategy for Small Business Development” in terms of the New Growth Strategy was held.

Dr Thami Mazwai director of the Centre for Small Business Development at the University of Johannesburg's Soweto campus, Keith Brebnor CEO of JCCI, Neren Rau CEO of SACCI, Tshilidzi Nemahagala, Director Enterprise Development City of Johannesburg and JCCI Nafcoc Youth gave presentations looking at strategies that will drive SMME projects in order to create jobs.

Mazwai's presentation

- The SMME space is made up of a huge quantum of people 3.5 million people.
- Township business facts: “it is a desperate situation, its hunger and poverty and the people are living on less than 2 dollars per day. They are self employed and don't have the means to higher anybody.”
- 80% have turnovers of less than R200 000
- 7% had turnover between R1 million to R5 million ; 28% had turnover of less than R1million
- 94% own their own businesses and employ between 2 and 6 workers on average.

Competition to Township SMMEs:

- Somalis and Pakistanis who are more organized and have better business acumen than our local business people.

Challenges /Pervasive issues (in a highlighted box)

- Number of requirements it is needed to start a business going is prohibitive, SA dropped on

global competitiveness level

- Cost of doing business high
- Funding is a problem
- Budget constraints for training
- 25 years to 45 years have businesses which are survivalist – micro and informal t is

SAs challenge

- Finding the right strategy to elevate small businesses
- Businesses has role to play policy, advocacy, training
- Private sector – vehicle to train – onus on business to train, govt creates an enabling environment to do that
- No reliable research or collated data by SA
- Small business not getting paid timeously which leads to their demise
- BBEEE not geared towards enterprise development

Solutions for SMMEs:

- Cooperative Banks
- BUSA's push for better Regulatory Impact Assessment that will help improve legislation

Outcomes:

- Create conditions for venture capital development

AT LAST OUR EYE CLINIC HAS A DOCTOR

Ever since 2009, we have been telling our readers about the Eye Clinic at Gordonia Hospital!

At last I can now say with certainty that we have an Ophthalmologist Dr. Crista Joubert who has signed a contract to visit Upington on a monthly basis for a week at a time.

She has just completed her first visit and realized

the enormity of the task ahead.

Upington's Optometrists have all kindly agreed to assist with the screening of the patients and will submit lists to the hospital staff.

A big thank you must go to Lions International for organizing accommodation for the doctor and

meals for the patients. To //Khara Hais Disaster management team for loaning the hospital beds for the pre & post op patients. This truly has been a hugely rewarding community project.

The greatest thanks however must go to ASSMANG for donating the equipment to make this



Christiaan Du Plessis vice President NOCCI Upington who also attended the luncheon.



Dr. Joubert Ophthalmologist and John Nugent Optometrist at a lunch sponsored by NOCCI.



Miemie Blaauw & Dr. Lukugi from Gordonia Hospital



Neville Bosman NOCCI Exco & President of Lions



Condre Swarts & Darryn Brand 2 local Optometrists



Dr. S.J. Lukugi from Gordonia hospital and Hannes Combrinck Speaker at //Khara Hais Municipality



Lekuka More; Olivia van Wyk; Lesley Nugent & Ben Samuels Nocci Executive members.



Sr. LC van Wyk & Dr. Ferrerreira from Gordonia

The better way to save the Environment and save you money

By Uwe Westphaling

Going for „Green“, or changing to a better alternative resource. This concept is still unknown to many people in this area. Upton is the envy of the whole world with its continuous sunshine and high radiation figures. But government is not making use of these wonderful resources which could be utilized to radically reduce the cost of energy in our country and eradicate all the blackouts experienced over the last few years. Since our Solar Conference in October 2010 not another word has been mentioned in connection with Solar Power. Investors are standing with billions to invest in the Northern Cape????????? Why is Solar Power the governments best kept secret?

To start with energy saving the easiest way is to replace your old Geyser systems, because they are real power eaters, you can save nearly 50% of your monthly energy bill by going SOLAR.

Some points to look out for when buying a Solar Geyser:

- 1.The Collector (Panel) should be heavy weather-resistant, stay out of any stagnations and must transport anti-freeze. The Collectors frame should be made from best aluminum and the frame must be twist-safe against strong heat, otherwise the seal gets disturbed.
- 2.The Solar Tank or Cylinder (Geyser) should have a proper insulation coat inside and must be manufactured from best material. The complete installation material should be corrosion-free, which means made from aluminum or stainless steel. A controller system is a must, to control temperatures, different settings of the back-up element and very seldom it shows when the system is over-heating.
- 3.To stay far away from “Sharks” the warranty and life time of a SWH system is very important to know. The minimum of warranty for Collector and Tank is 10 years, the life time should be more than 25 years, this should be guaranteed. Many of the imported Solar parts, especially that parts designed and manufactured in Far East, are not passing the given Standards on workmanship and quality – and mostly the customer even gets a warranty.
- 4.Interested Customers should ask their Dealer about Eskom rebate, which saves you extra money.
- 5.Please note, to claim any rebate the Systems must be approved by Eskom; Dealer and Installers must be Eskom authorized and certified !

An alternative method to the SWH in connection with a Collector is the installation of a Heat Pump – hereto any roof installation is inapplicable

The other part of energy saving is the Photovoltaic (PV) . It depends what you want to connect to the Solar Power system. To make a proper calculation, it means, you should work out a list of consumers to be connected to the system. Now your qualified Dealer will tell you what amount of capacity your “own” power station needs to deliver energy to all equipments to be connected for a failure-free use – which means, what parts & details are necessary to assemble a complete system.

Please note, the Sun Panel to generate electrical energy is called a Module.

6.For new building ideas the best way is to integrate Solar Power and SWH from the beginning – and do not forget, there is plenty of house and household equipment that work on low energy on the market this can help to save you **more** money.



All our systems are manufactured on highest standards and quality by German knowledge and engineering. **Solar NC** means we are Distributor, Sales, Installer and Importer of best products for all needs in/outside and around the Home, Hotels, Hospitals, Schools, Lodges, Guesthouses, Floor and Swimming Pool Heating, Storage Tank + Heat Pumps.

We are an Eskom authorized Company for rebate – our Installers are Eskom-certified.

Come for a technical discussion and information, see how our products are working.

Also ask for our **Finance System**, here you can apply easy for a loan.

For more information, parts and details please click under www.solarzone.co.za

We are located in Dorper Str. 12-Updustria (right of MAN Trucks & Busses)

Tel. +Fax: 054 331 1548 Cell.: 082 291 0759 E-Mail: uwe.solarnortherncape@deunet.co.za

NOCCI MEMBERS WANTING TO ADVERTISE IN OUR NEWSLETTER, PHONE THE OFFICE OR SEND YOUR ADVERT TO lesley@nocciupt.co.za before the end of May to make the June edition.



Jaglisensies / Hunting Licenses

Sent to NOCCI by Tinus Uys– Africa River Lodge

Ons het onlangs inligting ontvang dat daar in sekere areas 'n doelgerigte poging deur wetstoepassers is, om jagters wat wild sonder 'n geldige jaglisensies vervoer, te vervolg. Inligting dui daarop dat in sekere gevalle die wild selfs gekonfiskeer is.

Indien u hierdie seisoen gaan jag, doen asb die regte ding en sorg dat u 'n geldige jaglisensie en verwyderingspermit van die boer in u besit het, wanneer u wild vervoer. U kan die jaglisensies as volg bekom:

- **Provinsie: Wes-Kaap**

Koste R170.00

Waar: By Kaapjag se kantoor, alle Cape Nature-kantore en sekere Wapenwinkels

- **Provinsie: Oos-Kaap**

Koste: R20.00 tot R30.00 (sommige verkoop nog teen R20)

Waar: Meeste jagplase, Natuurbewaringskantore en Wapenwinkels

- **Provinsie: Noord-Kaap**

Koste: R150.00

Waar: By alle Poskantore in die Noord-Kaap



We were recently informed that in some areas, there is a concerted effort by law enforcement, to prosecute hunters transporting game without a valid hunting license. In some cases the game was confiscated.

If you are out hunting and transporting game this season, please do the right thing and make sure that you have a valid hunting license and a letter of authority from the farmer. You can get your hunting license at the following places:

- **Province: Western Cape**

Cost: R170.00

Where: The Cape Hunt Office, all Cape Nature Offices and some Gun Shops

- **Province: Eastern Cape**

Cost: R20.00 to R30.00 (some are still selling for R20)

Where: Most hunting farms, the Nature Conservation Offices and some Gun Shops

- **Province: Northern Cape**

Cost: R150.00

Where: All Post Offices in the Northern Cape



TOURISM GRADING COUNCIL
OF SOUTH AFRICA

Putting the stars where they belong!



Dear Graded Establishment

As a quality graded establishment who used to be graded by Mr. John Owambo, we wish to bring to your attention that he is no longer an accredited assessor with the TGCSA. As a Service Provider to the TGCSA, his contract and accreditation was terminated effective 14 March 2011.

We will be reallocating all properties that were assessed by Mr. Owambo to other accredited TGCSA assessors and we will notify you in due course.

Should you have had a visit and an assessment by Mr. Owambo during the period 14 March 2011 to date, please contact us urgently so we can assist with finalizing your grading process.

Yours in quality

The TGCSA team!

Sune Greeff

Western and Northern Cape

sune@tourismgrading.co.za



Sector code fronting under surveillance

Any intentional misrepresentation of one's BEE score through the use of an incorrect calculating tool; for example using the scorecard for the generic code instead of, say, the tourism sector codes scorecard; is constituted as fronting according to the BEE codes; and its custodians.

Finally, the Department of Trade and Industry (DTI), SANAS and the Sector Councils have taken a stand against sector code fronting; alongside self-appointed fronting watchdogs, EconoBEE.

SANAS, the DTI and the Sector councils are now insisting that companies operating within a specific sector follow the applicable scorecard. All verification agencies must produce certificates using the correct scorecard, if not it will be rejected. This is applicable in each of the four currently gazetted sectors; Construction, Forestry, Tourism and Transport.

EconoBEE, expert BBBEE consultancy, has been instrumental in creating a precedent for future sector code transgressors; whereby any certificate issued on the incorrect scorecard will be invalidated. "Sadly, sector code fronting occurs too often and is generally caused by verification agencies that have not yet received their extension of scope to verify sector codes.

On the positive side, many organisations are only too happy to take corrective action upon realising that a mistake has been made," states Keith Levenstein, CEO of EconoBEE.

Recent cases uncovered by EconoBEE involve well-known South African tourism companies, Tempest Car Hire and City Lodge, both verified by NERA; who erroneously used the generic codes and not their industry sector code scorecard. Tempest voluntarily withdrew their certificate being informed of the error. Eventually, City Lodge also reluctantly conceded to the invalidity of their certificate; motivated strongly by EconoBEE's unwavering insistence that the codes be adhered to.

Another battle against Stuttafords Van Lines, operating within the transport sector, has ended in a concession from Stuttafords Van Lines and their verification agency, BBBEE Rating Agency cc. After a considerable battle the certificate was withdrawn by BBBEE Rating Agency on the 28th March 2011.

"We feel totally vindicated at having spent months of hard work fighting the battle against sector code fronting," rejoiced Levenstein, "Regretfully, NERA and BEE Rating Solutions are not the only verification agencies participating in questionable verification activities," he added.

In a recent media statement, the DTI has committed to conducting training on using the correct scorecards for verification agencies and again confirmed the invalidity of any certificate based on the incorrect codes.

"This can be labelled a victory for BEE and EconoBEE as it will encourage more sector specific transformation and consistency," concludes Levenstein.



the dti

Department:
Trade and Industry
REPUBLIC OF SOUTH AFRICA

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the dti Customer Contact Centre local: 0861 843 384 International: +27 12 394 9500

DATE: 31 MARCH 2011

COMPANIES ACT IMPLEMENTATION

The Department of Trade and Industry (**the dti**) notes the public interest regarding implementation date of the Companies Act 71 of 2008. It is important to acknowledge that the parliamentary process in regard to the adoption of the Companies Amendment Bill was only finalised on 24 March 2011, following a rigorous and inclusive consultative process that resulted in the incorporation of recommendations from stakeholders. The parliamentary process took slightly longer than anticipated.

The Companies Amendment Bill is currently going through the necessary approval processes for the President's assent. **the dti** is of the view that the Presidency must be allowed to apply its mind sufficiently in processing the Companies Amendment Bill before signing it into Law. **the dti** will continuously advise stakeholders of progress in this regard. **the dti** is confident that all systems and processes necessary for the Companies and Intellectual Property Commission's operation are on track, and acknowledge the practical challenges surrounding the implementation date.

For more information contact Sidwell Medupe on (012) 394-1650 or 079 492 1774 or via email on: MSMedupe@thedti.gov.za

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NOCCI WELCOMES ITS NEW MEMBERS.

*BRINK STOKES MKHIZIE
ARCHITECTS.*

KOBUS DUVENHAGE BOUERS

STRELITZIA GUEST HOUSE

CHRIS OPPERMAN EIENDOMME

PATHCARE PATHOLOGISTS



ON A LIGHTER NOTE.

Nocci's newsletter would not be complete without a little humour to see you through the month. With the Municipal Elections in sight here are a few smiles from my favourite "crabby old lady".



If you would like to advertise in our newsletter or send us an interesting article please send it to lesley@nocciupt.co.za or info@nocciupt.co.za before the end of May.

Until next time!

